

Study Plan for ACE – Triple Degree in Business Edition 2023/2024

Business Fundamentals

1st year at Luiss – a.y. 2023/2024

| | ECTS |
|----------------------------------|------|
| Microeconomics | 8 |
| Fundamentals of Management | 6 |
| Principles of Accounting | 6 |
| Calculus | 8 |
| Statistics | 8 |
| Chinese Institutions and Culture | 6 |
| WID (University Writing) | 4 |
| Coding in Action Lab | 6 |
| Introduction to Business Law | 6 |
| Macroeconomics | 6 |

Doing Business in Europe

2nd year at Luiss – a.y. 2024/2025

| | ECTS |
|--|------|
| International Politics and Business | 8 |
| Introduction to International Business | 8 |
| Global Financial Environment | 8 |
| Doing Business in Europe | 8 |
| International and EU Economic Law | 6 |
| Data Analysis | 6 |
| Introduction to Computing, Artificial Intelligence and Biotechnology | 6 |
| Mandatory Language course: Chinese or English | 8 |
| Optional Language course: Italian | - |



Doing Business in China

3rd year at Renmin University of China (RUC) – a.y. 2025/2026

| | Credits |
|--|---------|
| Two seminars among the following: | |
| <ul style="list-style-type: none"> • Seminars on China's Modern History • Seminars on Traditional Chinese Culture • Seminars on China's Economy | 2 |
| Chinese Language Course | 11 |
| Brand Management | 2 |
| Human Resource Management | 3 |
| Management Communication | 2 |
| Organizational Behavior | 2 |
| Supply Chain Management | 2 |
| Fundamentals of Marketing | 3 |
| Operation Management | 2 |
| One elective course | 2 |

Doing Business in the U.S.

4th year at George Washington University (GW) – a.y. 2026/2027

| | Credits |
|---|---------|
| U.S. Business in the World Economy | 3 |
| Financial Management and Markets | 3 |
| Strategic Management | 3 |
| Business Ethics and Legal Environment | 3 |
| Business Leader Development Program | 2 |
| International Monetary and Financial Issues | 3 |
| International Business Finance | 3 |
| Five elective courses | 3 x5 |
| Final Work | 4 |



Important Rules

- This study plan is designed for students starting the ACE program in the academic year 2023/2024.
- Interested students are required to read and understand the study plan and its rules. These are to be considered binding to the successful completion of the triple degree program.
- The list of courses may be subject to changes should the academic offer at Renmin University, George Washington University or Luiss be amended.
- The listed exams must be taken and passed in the academic year indicated in the scheme (not after). Any possible change must be formally authorized by the Academic Commission.
- During the mobility, students will be subject to the rules of RUC (third year) and GW (fourth year) for all matters related to their academic life.
- Regarding transfer of credits to GW, students must obtain a grade of 21/30 or higher at Luiss and a grade of C- or higher at RUC to receive transfer credit for the course.
- At the end of the program, if compliant with both all academic requirements, students will obtain three degrees:
 - Bachelor's Degree in Business Administration by Luiss
 - Bachelor's Degree in Business Administration by RUC
 - Bachelor of Science Degree in Business/International Business by GW

Final Work

- Students are required to complete their final work / theses during their fourth year at GW.
- Students must respect the thesis procedures and deadlines from all institutions. Each institution will grade the final thesis according to its own standards.
- Each supervisor has to approve the proposal specific to that supervisor's institution, with the proposals also being different products that must meet the standards of the respective institutions.
- Students are reminded that they are required to comply with the Luiss regular procedure regarding the thesis assignment, registration for the degree exam and upload of the thesis. For further information, please check the [following page](#).



Conversion Table

| Luiss | RUC | | | GW | |
|-----------|--------|-----|----------------------------|-------------------------|--------------|
| | Grades | GPA | Score | Description | Letter Grade |
| 30 e lode | A | 4.0 | 90 - 100 | Excellent/ Very Good | A |
| 30 | A- | 3.7 | 86 - 89 | | |
| 29 | B+ | 3.3 | 83 - 85 | | |
| 28 | B | 3.0 | 80 - 82 | | |
| 27 | B- | 2.7 | 76 - 79 | | |
| 26 | C+ | 2.3 | 73 - 75 | Good | B |
| 25 - 24 | C | 2.0 | 70 - 72 | | |
| 23 | C- | 1.7 | 66 - 69 | Satisfactory | C |
| 22 - 21 | D+ | 1.3 | 63 - 65 | | |
| 20 | D+ | 1.3 | 63 - 65 | | |
| 19 - 18 | D | 1.0 | 60 - 62 | Sufficient | D |
| < 18 fail | F | 0 | Under 60 or Unqualified | Fail | F |

Please note that the conversion table may be subject to change at any point during the program, should the distribution of grades at the three universities change. Selected students will be duly noted should that happen.

While every effort will be made to provide students with complete, accurate and timely information, Luiss reserves the right to change, amend, modify or revoke the aforementioned program. Luiss is not responsible for any cancellation or modification due to events beyond its control. If the program is cancelled or modified for these reasons, Luiss will inform all interested students in a timely manner.

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